Technical Due Diligence Services for Private Equity

2024





Technical Due Diligence

At Leading Resolutions, we understand the critical role that due diligence plays in the success of private equity investments.





Our Technical Due Diligence Services are specifically designed to assist private equity firms in evaluating the technical aspects of potential investments, mitigating risks, and optimising returns. With our expertise and meticulous approach, we provide comprehensive insights into the technical landscape of target companies, empowering you to make informed investment decisions.

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Overview of our Service

"Extremely impressed by the strength of the team, the clear thinking and strategic and tactical guidance that has been provided."

- UK CEO



Scope of our service

Internal and external review to provide an informed and experienced assessment of the IT landscape at any stage of Merger & Acquisition negotiations

- 1. Deploy a highly focused group of specialist resources who will only work on the relevant material and processes to contain costs
- Thorough examination of the target company's technical infrastructure including IT systems, production facilities, R&D capabilities, supply chains, intellectual property, and operational processes
- 3. Identify and assess potential technical risks that may impact the investment by evaluating factors such as cybersecurity vulnerabilities, compliance with industry standards and regulations, scalability of systems, reliability of equipment, and potential maintenance or upgrade requirements
- 4. Use the detailed analysis to highlight the main risks in order of magnitude and probability, providing advice on mitigation of such risks
- 5. Evaluate the potential for innovation, optimisation, and technological advancements that can drive operational efficiency and increase competitiveness to unlock additional value and maximise returns
- 6. Deliver a comprehensive due diligence report which provides a clear and concise overview of our findings, supported by detailed analysis and actionable recommendations, enabling you to communicate effectively with stakeholders and other parties involved in the investment process
- 7. Provide guidance and framework for negotiation of the Transition Service Agreement or parallel run environment

Features and Benefits

Our team comprises **seasoned professionals** with a deep understanding of technical due diligence across various industries and the technical know-how to evaluate complex systems, identify risks, and assess growth opportunities within your target investment

We leave no stone unturned, conducting thorough analyses to provide you with a **holistic view** of the target company's technical landscape

We identify and assess potential technical risks that may impact the investment and offer **practical recommendations**, empowering you to make well-informed investment decisions and negotiate favorable terms during the investment process

We maintain **strict confidentiality** throughout the due diligence process, ensuring the protection of sensitive information

We understand the <u>importance of speed</u> in the private equity industry. Our team is committed to delivering timely results without compromising on quality

We understand that every investment opportunity is unique, and therefore, our **services are tailored** to meet the specific requirements of your investment

Related Services

We do everything from risk assessment and due diligence through to assisting you with managing your existing portfolio of companies – targeted at the IT organisation and processes

We know the process, understand the timing and consequences and we create value for all parties

We understand the investment we need to make in the pre acquisition portions of our relationship - we are willing to co invest our time in order to share in your success



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Our Capability and Experience

"We received sound advisory counsel in the development of TSAs and transition agreements".



Out IT DD Team

Sallyan B, Business Change Specialist

Accomplished Business Consultant with a broad IT background:

- Business process mapping expert
- Experienced working with cross functional teams
- Skilled at resolving complex issues and dependencies



Chris O, Applications & Integration Architect

Highly experienced and versatile technical consultant:

- IT, business and change expertise
- Multi sector business experience
- Multiple migration projects
- Migration strategic specialist
- TOGAF qualified
- Highly detailed



JO l, Digital Programme Manager

A track record of delivering high profile transformation programmes:

- Led service and change programmes in small and large organisations
- Experienced in health check and due diligence reviews
- Expert at developing digital service and change strategies



Gerry W, Technology Programme Manager

IT Transformation expert:

- Led major technology programmes
- Expert in third party technical and contractual delivery management
- Skilled at programme assurance, governance, tracking and remediation
- Highly detailed



Maria M, Data Governance and Compliance Lead

Data Management expert:

- Led multiple data projects
- Expert in strategic data migration
- Developed GDPR audit and data maturity methodology tools
- TOGAF qualified



Andrew P, IT Transformation Specialist

IT and business transformation expert

- Skilled at developing target business and IT architectures and roadmaps
- Expert in project shaping, startup, and definition



Our Due Diligence and M&A Experience



MML

International mid market private equity firm with a global portfolio

Conducted pre acquisition IT Due Diligence (IT DD) assessments for a range of investment opportunities across Europe.

Engaged for 6½ years



AVIS°

Global car rental company, with a revenue of \$12bn in 2022-2023

Our journey with Avis began with a review of their Digital Workplace transformation initiative to get the £9m programme back on track.

Engaged for 4 years



AA

Largest breakdown assistance company and car insurer in Ireland

Engaged to assist with the pre-acquisition IT due diligence for the divestiture and carve-out of a division of an insurance company.

Engaged for 9 months



drax

British electrical power generation company with Europe's biggest biomass fuelled power station

Supported Drax with the cutover of £750m of Scottish Power assets, from strategy through to transition, converting all sites with minimal impact to users.

Engaged for 4 years



City 👺 Guilds

Global leader in skills development and training

Reviewed the business model of a global elearning acquisition target, highlighting the commercial exposure relating to aspects of the legacy systems environment.

Engaged for 6 years



veezu.

UK's leading private hire technology platform

Carried out Technical Due Diligence pre the next round of investment following a number of acquisitions and increase in the registered driver base.

Engaged for 6 months

Contact Us 01793 488 000

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